

Trentino Sviluppo  
where enterprise  
is possible

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Images: KLR Foto, Michele Purin,  
Jacopo Salvi, Andrea Sottana



WHERE WE ARE

Trentino,

a small

land

of large

figures

TERRITORY

area sq km

6,212  
(2% of Italy)

municipalities

166

inhabitants

542,158

WORK

GDP per capita

40,032  
euro

unemployment  
rate

3.8%

active companies

46,958

TRAINING, RESEARCH AND DEVELOPMENT

GDP invested  
in research

1.5%

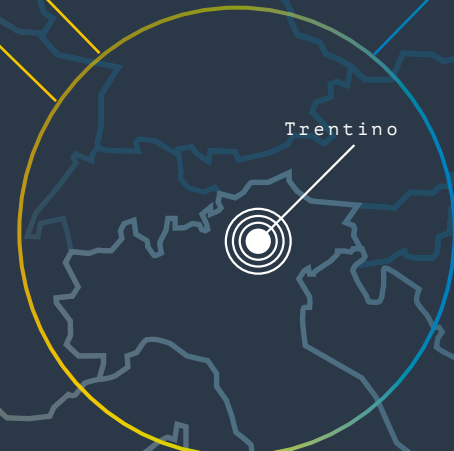
public research  
foundations

2  
(FBK and FEM)

university

1

16,000 students  
11 departments  
15 doctoral courses  
4 centres

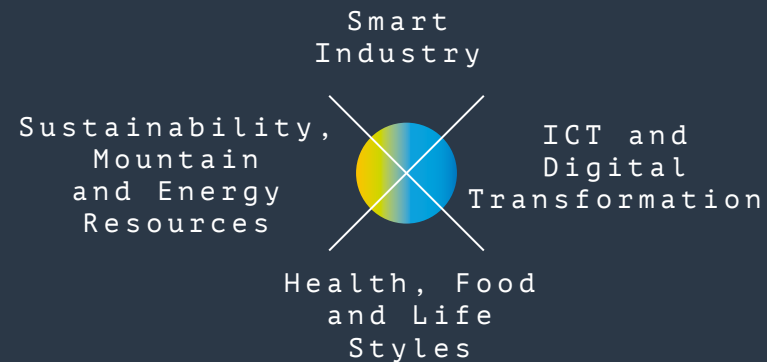


Up to

80%

in non-repayable  
contributions  
for applied  
research projects

4  
SMART SPECIALIZATIONS



public and private  
research centres

40


proton therapy  
centre

1

researchers

16.9

per 1,000 employed persons



# Trentino Sviluppo

Trentino Sviluppo is the company established by the Autonomous Province of Trento to support business, innovation and territorial marketing. Operating since 1986, Trentino Sviluppo is the point of reference for companies, startups and professionals who want to grow, work and design in Trentino and arise as leading players on the world stage.



## our vision

We have been promoting for over thirty years the economic growth of our territory, supporting the systematization of human, production, technological and industrial capital provided by organizations and local communities.  
We operate in a logic of network and subsidiarity towards the private initiative.

We ensure the optimal use of productive and touristic assets and we attract investments and new projects from Italy and abroad, suggesting innovative strategies and monitoring the effects of public policies on the local entrepreneurial ecosystem.



## our mission

We boost innovation and sustainable development in Trentino. We offer high added value technology services to local companies, favouring industrial research, the growth of skilled occupation, strengthening local communities and the dialogue between public and private stakeholders.

OVER 30 YEARS OF HISTORY

Trentino  
Sviluppo  
system

Trentino

Managed  
assets

1.8

Billions of euro

Employees

105

Subsidiary  
companies

2

Affiliate  
companies

37

KEY AREAS



FDI and  
companies'  
attraction



Business  
location  
management



Incubation  
and innovative  
services



Strategic  
cluster  
development



Export and  
internationalization



Cable car  
Asset management



ProM Facility  
Design and  
prototyping services



Supporting film production  
companies through  
Trentino Film Commission

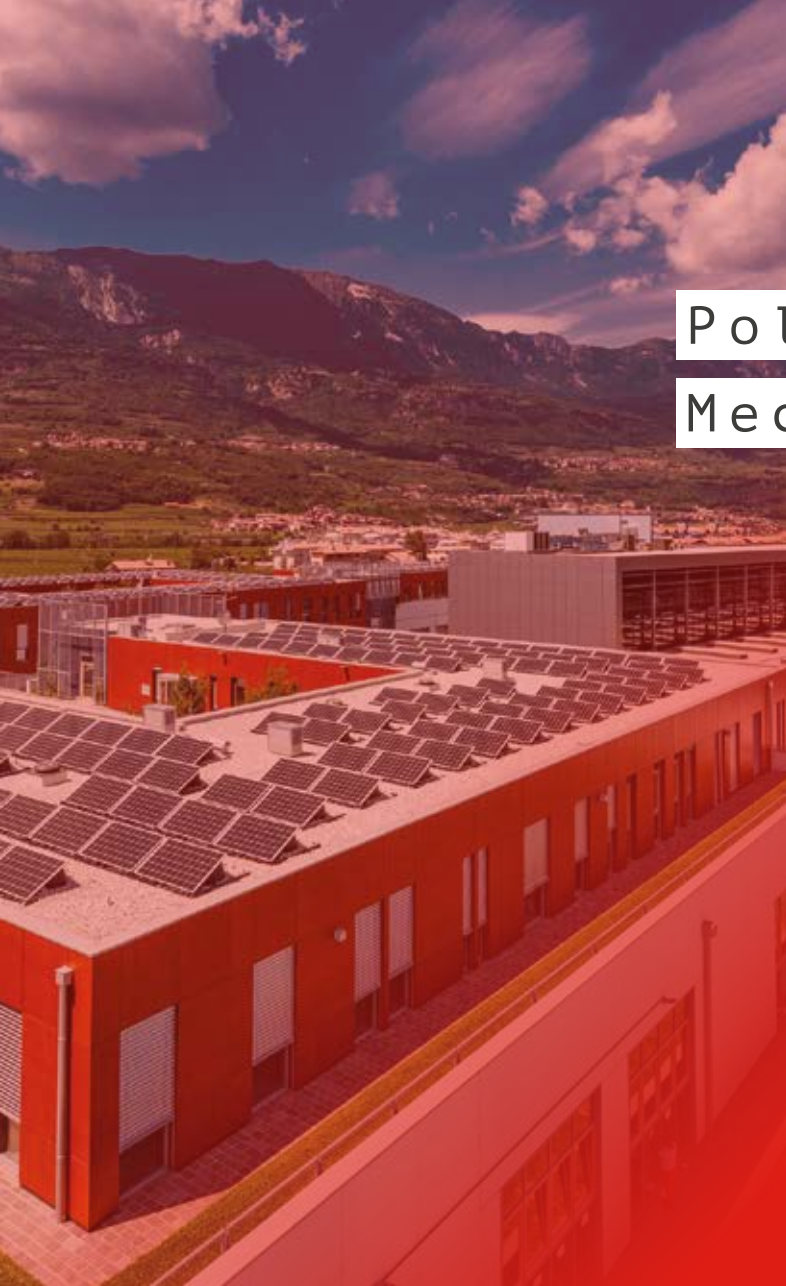


WHAT WE DO

Science  
parks and  
business  
incubators

We were among the first in Europe to believe in Business Innovation Centres. Today we run six BICs in Trentino, hosting 217 companies.

The two located in Rovereto, Polo Meccatronica and Progetto Manifattura, are dedicated to mechatronics, environmental technologies, sustainability and biotechnology. The remaining four incubators - located in Trento, Pergine Valsugana, Borgo Valsugana and Mezzolombardo - are multi-sector.

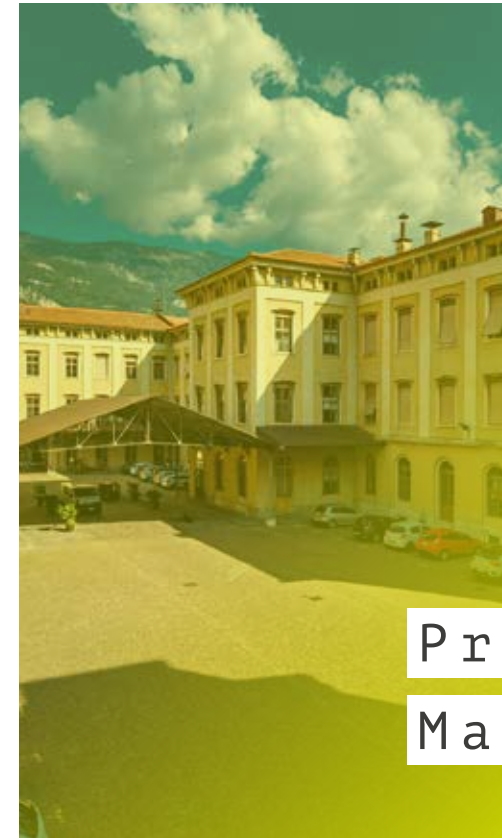


[www.polomeccatronica.it](http://www.polomeccatronica.it)

# Polo Meccatronica

Advanced manufacturing - and in particular automotive, industrial automation, robotics, sensor technology and systems engineering - has a preponderant role in our economy, employing about 10 thousand people in around 800 companies. In order to support this cluster, Rovereto hosts, on an area of 14 hectares, Polo Meccatronica. Large industrial groups, innovative startups, research centres, such as Fondazione Bruno Kessler, run their operations in the hub. The incubator hosts a variety of specialization courses.

Companies can also rely on ProM Facility, a prototyping centre inaugurated in 2017 and financed by the European Fund for Regional Development. The lab includes cutting edge machinery and technology for simulation, design, testing, 3D printing, laser cutting, metrology and digitization processes.



[www.progettomanifattura.it](http://www.progettomanifattura.it)

# Progetto Manifattura

Progetto Manifattura is our technology park for circular economy, smart building, sustainable mobility, clean energy, biotechnology, and sports industry.

The compound - rising in an area of 9 hectares - is located in Rovereto in the former tobacco factory built

by the Austro-Hungarian Empire in 1855. The renovated historic buildings house companies and startups, as well as the Microsoft Cosbi bioinformatics centre, the master's degree course in Sports Science and Physical Performance of the Universities of Trento and Verona, and Habitech, the first Italian district for energy and the environment. The historical compound is flanked by Be Factory: 25 thousand square meters of low-carbon production spaces made

of wood with a low landscape impact, designed by the Japanese architect Kengo Kuma, with high energy and comfort performance.





WHAT WE OFFER

High added-value  
services and  
spaces for  
your business

We provide high value services and technological facilities to support businesses through all maturity stages.

## 3 MAIN DIRECTIONS OF COMMITMENT FOR LOCAL DEVELOPMENT

IN ACCORDANCE WITH THE "SMART SPECIALISATION STRATEGY 2021-2027" OF THE AUTONOMOUS PROVINCE OF TRENTO:

1.

FDI AND NEW  
BUSINESSES'  
ATTRACTION

2.

ENTREPRENEURSHIP DEVELOPMENT  
AND INNOVATIVE STARTUPS  
INCUBATION AND ACCELERATION

3.

BUSINESS  
CONSOLIDATION  
AND GROWTH



**13** service lines to deploy  
our value proposition...  
over **50** services



**FDI  
Attraction  
and Regional  
Marketing**

We accompany national and foreign businesses along all stages of investment and settlement in Trentino.



**Entrepreneurship  
and Startup  
Incubation**

We provide training, mentorship and tools to turn your idea into a business reality.



**Assesment  
Center**



**Startup  
Acceleration**

We support startups providing training and coaching on: product development, go to market, fundraising and organizational development



**Consulting  
Services  
& Training on  
Corporate Finance**

360-degree support on financial instruments and facilitated access to credit and equity



**Investments  
& Venture  
Capital**

Thanks to our network of qualified investors and partners, we facilitate startup fundraising and venture capital investments



**Incentives &  
Subsidized  
Finance**

We help identify and share the best subsidized finance opportunities at local, national and European level



**Advisory,  
Training &  
Tools for  
Growth**

Training and business coaching to accelerate company transformation and scaling by leveraging on advisory



**Internationa-  
lization**

Expertise, training and tools to innovate and help your business scale in international markets



**Open Innovation  
& Product  
Development**

Thanks to our expertise and distinctive technological assets, we offer a wide portfolio of innovation and product development services



**Business  
Location**

Production areas and offices within or outside our BIGs; ICT & high added value services and facilities; conference and meeting rooms



**Talent  
Scouting**

We help filling "recruiting gaps" by attracting talents in order to foster the economic growth of the Province



**NETWORKING  
& KNOWLEDGE  
SHARING**

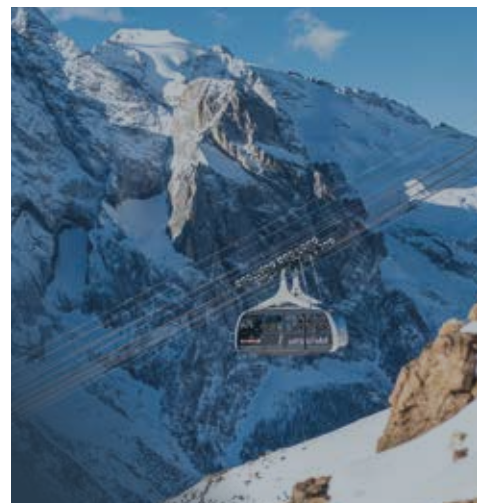
We are committed  
to our land

## Doing business in the mountains

We believe in a balanced and sustainable economic development spread throughout the territory.

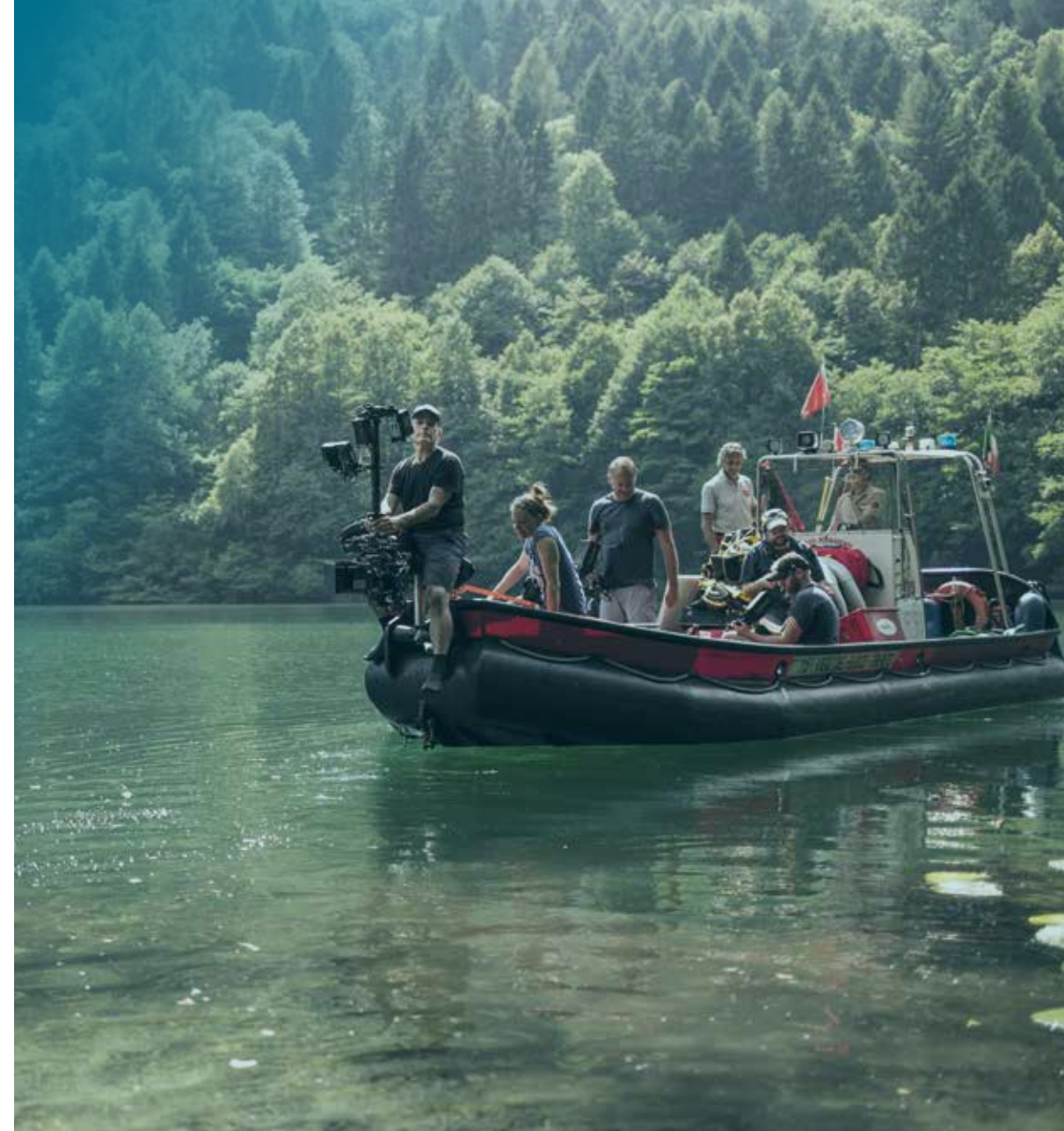
This is the reason why we decided to open 4 Business Innovation Centres in peripheral centres and to create the “productive condos” of Malè, Avio, Grigno and Pieve Tesino. In these hubs, good neighbourhood relations between companies allow creating products with high added value and new collaborations. Specific calls for proposals are issued to encourage established companies, young researchers and startupper to invest in the heart of the Alps.

Similarly, we support artisans who want to revisit traditional mountain crafts and products innovatively.



## Winter infrastructures and cableways

We hold share packages and technological systems in cableway companies intending to strengthen the economic and tourist vocation of peripheral areas. We coordinate structural investments starting from the design phase, promote the creation of synergies and economies of scale between operators of different sizes and promote continuous training through advanced training courses.



## Trentino Film Commission

We support production companies to enhance the cultural, environmental and historical heritage of Trentino by searching for locations and hospitality, finding professionals in the area and facilitating relations with public authorities. We promote the development of the local audiovisual industry and offer training opportunities.